

Hambros

PRESS RELEASE

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SOCIETE GENERALE PRIVATE BANKING HAMBROS CREATES A NEW WEALTH PLANNING TEAM AND APPOINTS A NEW SENIOR WEALTH PLANNER

Societe Generale Private Banking Hambros (SGPB Hambros) is restructuring its Wealth Planning team to further strengthen its UK and International services offering. The activities of the UK Financial Planning and the International Wealth Planning units are being combined to form a single Wealth Planning team, part of Societe Generale Private Banking's Global Wealth Solutions centre of expertise.

This restructuring is a response to the developing requirements of high net worth clients, whose financial affairs and wealth planning needs are becoming increasingly international. SGPB Hambros' clients will thus benefit from a single point of entry to the worldwide expertise of the private bank's Global Wealth Solutions, which has 240 specialists in 14 jurisdictions who provide advice and solutions for clients' wealth planning demands, accompanying them in the international structuring of their wealth.

Headed by Christine Ross, the new Wealth Planning team restructures SGPB Hambros' financial planning offering by bringing together the UK Financial Planning, International Wealth Planning, Charities Administration & Philanthropy activities in one unit.

SGPB Hambros has also appointed a new Senior Wealth Planner to the expanded team to foster the private bank's relationships with high net-worth clients. Jane Fowke joined the London-based team in March 2012 and is responsible for advising clients on all aspects of their wealth management requirements.

Jane Fowke is a Chartered Financial Planner. After an initial period in teaching, she moved into the financial services industry in 1998 and joined HSBC in 2001, becoming Associate Director in the

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Specialist Tax Group at HSBC Private Bank. In 2009, she joined Barclays Wealth, where she held the position of Vice President, Wealth Advisory before moving to Societe Generale Private Banking Hambros in March 2012. Jane Fowke has a Bachelor of Education Honours degree from Bedford College.

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Societe Generale

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Around 160,000 employees, based in 77 countries, accompany more than 33 million clients throughout the world on a daily basis. Societe Generale' teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- Retail banking in France with the Societe Generale branch network, Credit du Nord and Boursorama
- International retail banking, with a presence in Central and Eastern Europe and Russia, in the Mediterranean basin, in Sub-Saharan Africa, in Asia and in the French Overseas Territories
- Corporate and investment banking with a global expertise in investment banking, financing and global markets.

Societe Generale is also a significant player in specialised financing and insurance, private banking, asset management and securities services.

Societe Generale is included in the main international socially-responsible investment indices: FTSE4Good, ASPI, DJSI World and DJSI Europe.

For more information, you can follow us on twitter @societegenerale or visit our website www.societegenerale.com.

Societe Generale Private Banking

Societe Generale Private Banking, the wealth management arm of Societe Generale, is one of the leading private banks worldwide, with EUR 85.4 billion of assets under management at the end of March 2012.

With 2,800 staff in 18 countries across the globe, Societe Generale Private Banking offers wealth management solutions to entrepreneurs and High Net Worth Individuals with financial assets in excess of one million euros.

The expertise of its private banking teams in wealth planning, investment advisory and financing solutions regularly receives awards. In 2012 Societe Generale Private Banking was awarded for the 8th consecutive year 'Best Private Bank in Western Europe for its offer in Structured Products' (Euromoney).

In 2011 Societe Generale Private Banking was also named 'Best Private Bank in France' (Euromoney), 'Global Wealth Manager of the Year' (Investors Chronicle/Financial Times), and 'Best Private Bank in the Middle East' (Banker Middle East).

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Societe Generale Private Banking Hambros

Societe Generale Private Banking Hambros (SGPB Hambros) is the UK wealth management arm of Societe Generale Private Banking providing a comprehensive wealth management service including investment management, financial planning, trust and banking services. SGPB Hambros employs more than 500 people and has over £9.5 billion of assets under management from its offices in the UK, Guernsey, Jersey and Gibraltar as of March 2012



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SGPB Hambros has been distinguished as Global Wealth Manager (IC/FT Wealth Management Awards 2011), Best Wealth Manager for alternative investments (IC/FT Wealth Management Awards 2009), Best Private Bank in the UK for structured products (Euromoney 2008, 2009 and 2010) and Best Private Bank for inheritance and succession planning in the UK (Euromoney 2007).

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